

2023 TNSIA Conference Sponsor Information

Company Name	First	Last	Email	Company Description	Company Website
Booth Sponsors					
Advanced Hearing Providers	Ellen	Jordan	ELJR@hearingprovider.com	Most states don't have workers' compensation fee schedules for hearing aids, making it difficult to control costs. Providers who will accept workers' compensation patients are hard to find and generally very expensive. At Advanced Hearing Providers we take on these challenges for you by coordinating your hearing aid referrals through our national network of providers, cost-containment pricing, causality reviews and so much more. Please stop by our booth, can't wait to see you there!	https://hearingprovider.com
Allied Universal Compliance and Investigations	Stratton	Lindenmuth	cni.marketing@aus.com	Allied Universal® Compliance and Investigations has been focused on insurance risk and fraud for more than 30 years. We recognize the need for comprehensive insurance claim solutions that provide necessary information to quickly fast-track claims resulting in faster closure and further investigating suspicious claims for lost dollar control. Our clients rely on our best-in-class investigations for immediate access to critical data across all major lines of coverage — property, casualty, workers'	https://aus.com/cni
Ambassador Service Group	Keven	Wilberding	keven@ambassadorsg.com	Ambassador Service Group provides national interpretation and translation services along with non emergency medical transportation.	https://www.ambassadorsg.com
AON	Anthony	Allen	anthony.allen7@aon.com	Our world has become more volatile — economically, socially and geopolitically — than ever before. In an interconnected and interdependent world, organizations and individuals are under constant pressure to make complex business decisions, sometimes without all the necessary facts — and almost always at speed. In this challenging economic and social environment, organizations are asking themselves two fundamental questions: • How do I protect my organization against risk and volatility? • How do I grow the potential of my workforce? At Aon, we help our clients shape business decisions for the better. We believe that businesses thrive when the communities they serve and the people they employ also flourish. We work with our clients, providing them with the advice and solutions that give them the clarity and confidence to make better decisions to protect and grow their business. Our collaborative approach ensures every Aon client is better informed, better advised and able to make better decisions on a global and local level.	https://www.aon.com/en/
Arcadia Settlements Group	Kerri	Poe	kpoe@teamarcadia.com	Arcadia Settlements Group provides structured settlement and settlement planning services to clients nationwide. We specialize in helping our clients settle cases faster while reducing claim costs. Our practice areas include Workers Compensation, General Liability, Medical Malpractice, Auto Liability, Government Claims, and Employment Liability.	https://teamarcadia.com/
ARETE Consulting LLC	DANA	VOLNER	dana@areteconsultingllc.net	Arete Consulting LLC is your preferred provider to effectively decrease workers' compensation cost! We provide medical case management and consulting services with excellence and efficiency, saving tens to hundreds of thousands of dollars per claim. Arete case managers will get your injured workers back to work. Refer your next claim to referrals@areteconsultingllc.net or call 731.420.4924. Let our consultants educate your team on how to more effectively manage your injured workers, thereby decreasing litigation, decreasing lost time, increasing morale, increasing the time back to your day and decreasing the cost of your claims. Call Dana Volner RN CCM LNC at 731.420.4924 ext. 90 or email mgmnt@areteconsultingllc.net to coordinate a consultation with your team. www.areteconsultingllc.net	https://www.areteconsultingllc.net/

Bardavon	Tammy	Lynn	tlynn@bardavon.com	Bardavon is a physical therapy and musculoskeletal health partner, helping employers manage the health of their workers. We prevent injuries with our Safety Intelligence Suite, a scalable safety program that involves wearable tech, AI and human movement coaching, and clinical integration. When injuries do occur, Bardavon engages the injured worker with our Injury Management Suite, a unique hybrid combination of our national network of in-clinic therapy providers and at-home digital recovery.	https://www.bardavon.com/
Belfor Property Restoration	Gordon	Hansen	gordon.hansen@us.belfor.com	BELFOR Property Restoration is the North American leader in integrated disaster recovery and property restoration services. With more than 100 full-service offices in the U.S., we are geographically positioned to respond to almost any disaster – large or small - coast to coast. A proven track record of superior response and unmatched resources has made BELFOR the contractor of choice for damages caused by fire, water, wind or other catastrophes.	https://www.belfor.com/en/us
Brentwood Services Administrators	Catherine	Yancy	catherine.yancy@bwood.com	Brentwood Services is a Third-Party Administrator with 32+ years of excellence in claim service. We handle Workers' Compensation and Casualty claims for entities that retain risk. Our clients are our partners. Brentwood Services' success is measured by our achievements in reducing the overall cost of claims incurred by our clients and producing a positive outcome for those impacted. Corporations, governmental entities, insurance companies, captives and self-insured funds utilize our services.	https://www.bwood.com
Carlisle Medical	Jeff	Carlisle	jeff.carlisle@carlislemedical.com	Carlisle Medical has over 40 years experience as a leader in the workers' compensation industry. Our nationwide pharmacy and durable medical equipment management programs have assisted insurance carriers, third party administrators and employers in significantly lowering their workers' compensation costs. Our experienced staff of licensed pharmacists and medical equipment specialists assist companies with injuries ranging from minor to catastrophic. The mission of Carlisle Medical is to save clients time and cost while providing injured workers with the highest quality products and services. Our dedicated associates have the highest quality standards in the field and are ready to serve. Contact us to speak with a representative concerning how we can make a difference in positively affecting your bottom line. At Carlisle Medical, we are Making a Difference®.	https://www.carlislemedical.com/
Case Management Solutions, Inc.	Brian	Todd	btodd@casemgtsol.com	Case Management Solutions (CMS) has been providing nationwide case management and cost containment services within the workers' compensation, liability, and disability markets since 1994. CMS is A women-owned business focused on offering solutions that impact the overall costs of claims and allow for optimal outcomes for both the client and the injured worker. FIELD CASE MANAGEMENT/MSP COMPLIANCE SOLUTIONS/MEDICAL COST PROJECTIONS/LIABILITY LEGAL NURSE REVIEWS	http://Casemgtsol.com
CedarStone Actuarial	Sydney	Mcindoo	sydney@cedarstoneactuarial.com	CedarStone is a consulting firm that specializes in providing actuarial services to insurance companies, self-insured entities, and other organizations. We have broad experience in the actuarial industry and provide a wide range of services to our clients. CedarStone is certified as a WOB by the State of TN and prides itself on providing customer-centric actuarial excellence through cost-effective analyses.	https://www.cedarstoneactuarial.com/
CompassMed	Tadd	Permenter	tadd@compass-med.com	CompassMed coordinates Independent Medical Examinations (IMEs), and locates physicians that are out of network.	http://www.compass-med.com

Conservative Care Occupational Health	Chuck	McCauley	cmccauley@coohusa.com	<p>YOUR INJURED WORKER IS OUR PRIORITY...</p> <p>Our Name says it all, we offer conservative treatment to your injured workers with a focus on remaining at work.</p> <p>Our practitioners are trained to provide full patient care while maintaining a conservative approach, focused on reducing lost time and recordable injuries. WE WANT TO EARN OUR BUSINESS...</p> <p>While we are new to the Nashville Market, we have over 30 years' experience practicing only Occupational Medicine.</p>	http://www.conservativecareocchealth.com/
Dane Street	Sarah	Strauss	sstrauss@danestreet.com	Dane Street is the leading national provider of IME and Peer Review Services.	https://danestreet.com
Davies Claims Solutions	Dee	Harris	Dee.Harris@us.davies-group.com	We help our clients to manage risk, operate their core business processes, transform and grow. We deliver operations, consulting and technology solutions across the risk and insurance value chain, including excellence in claims, underwriting, distribution, regulation, customer experience, human capital, transformation & change management.	https://davies-group.com/us/
Direct PT/DX	April	Gresham	agresham@directPTDX.com	<p>THE DIRECT PT/DX DIFFERENCE</p> <p>Making Healthcare Work</p> <p>At Direct PT/DX, we understand how tedious and time-consuming medical scheduling and managing costs can be. That's why we've developed a nationwide network that streamlines the entire process, removing the headaches and delivering outstanding results. With our exceptional customer service, attention to detail, and competitive pricing, we're here to make healthcare work for you.</p>	https://directptdx.com/
Employer Risk Services	Leigh Anne	Massey	lmassey@ers.net	Employers Risk Services is a third-party administrator providing a full range of sophisticated risk management services including workers compensation administration, examination and analysis of existing workers' compensation claims, medical bill repricing, Medicare Mandatory Insurer Reporting, loss control and COBRA administration.	https://ers.net
Fourroux Prosthetics	Mark	Dahle	mdahle@fourroux.com	<p>Fourroux Prosthetics is a nationally recognized accredited prosthetics facility, providing the highest level of care in prosthetics products and services to amputees in and around our 7 locations: Nashville, Memphis, Huntsville, Birmingham, St. Louis, Atlanta and Tampa.</p> <p>Our approach to prosthetic care is unique. We don't just provide a prosthesis, we provide an experience. One that is rich in quality care, education, the use of innovative prosthetic technology and patient outcomes.</p>	http://www.fourroux.com
Hennessy & Roach PC	William	O'Brien	worbien@hennessyroach.com		http://www.hennessyroach.com/
Johns Lyng	Kara	Stevenson	kara.stevenson@steamatictn.com	Total asset care- construction projects, repairs, restoration, carpet cleaning, duct cleaning	https://johnslyng.com.au/
Johnston & Associates/OccuSure	Addam	Arrington	addam.arrington@johnstonandassoc.com	<p>J&A/OccuSure is a Third-Party Administrator and Medical Bill Review.</p> <p>Highlights:</p> <ul style="list-style-type: none"> * 75 Claims Per Adjuster * Same adjuster from start to close * Hand audit all medical bills <p>Results include better communication, faster claim closure which leads to more cost control (typically 30% savings) and more attentive care for the injured worker</p>	https://www.johnstonandassoc.com
Leitner, Williams, Dooley & Napolitan, PLLC	Mary	Gadd	mary.gadd@leitnerfirm.com	Founded in 1882, Leitner, Williams, Dooley & Napolitan, PLLC is a general civil defense firm with statewide offices in Nashville, Chattanooga, Knoxville and Memphis. The firm is committed to providing counsel which is highly capable, efficient and cost-effective, with no compromise of our high standards of personalized service. We have attorneys who are licensed in Tennessee, Kentucky, Arkansas, Mississippi, and Alabama.	https://www.leitnerfirm.com

Lewis Thomason, P.C.	Alaina M	Beach	abeach@lewisthomason.com	One of the premier law firms in the Southeast, Lewis Thomason's longstanding tradition of excellence and success is built on providing a high level of comprehensive service that builds respect, creates an atmosphere of trust and communication with our clients, and nurtures lasting relationships. Combining the knowledge, expertise, and experience of over 100 highly skilled attorneys in four cities across Tennessee, we efficiently offer exceptional representation in a wide range of legal advocacy, transactional, advisory, and consulting services to local, regional, and national clients from one end of Tennessee to the other and beyond.	https://www.lewisthomason.com/
Marsh	Brian	Weitzman	brian.weitzman@mmc.com	Marsh USA is the leading insurance broker and risk management advisory company.	https://www.marsh.com/us/home.html
MedRisk	Toby	Sharpe	tsharpe@medrisknet.com	MedRisk leads the nation in managing physical medicine in the workers' compensation industry. Our processes and technologies control utilization and reduce the overall duration of care by applying these strategies: a large, nationwide provider network, evidence-based treatment guidelines, proactive coaching on off-track case, and technology platforms and integration that reduce time and administrative costs. To make a referral: www.medrisknet.com; 800-225-9675	https://medrisknet.com
National Seating & Mobility	Tiffany	Field	tiffany.field@nsm-seating.com	At National Seating & Mobility we understand the mobility and accessibility needs of an individual when they experience a serious work-related injury. When someone sustains a work-related catastrophic injury, their life – and their family's life – changes immediately and dramatically. Our 360° Complete Mobility Solution allows us to be your one-stop resource for providing mobility and accessibility for life.	https://www.nsm-seating.com/workerscompensation
One to One Health	Wil	Trohanis	wtrohanis@onetoonehealth.com	One to One Health is a workforce healthcare provider, serving over 200,000 lives nationwide. Our clinicians deliver exceptional care through at-work or virtual clinics, and TextCare (on-demand concierge medicine benefit).	http://www.onetoonehealth.com
Paradigm	Adam	Sporna	adam.sporna@paradigmcorp.com	For 30 years, Paradigm has set the standard for outcomes-focused care and for transforming the lives of catastrophically injured workers and their families. Today, we offer an expanded set of innovative solutions that allow us to deliver better health outcomes and a better value for our clients.	https://www.paradigmcorp.com
Peterson White, LLP	Amanda	Beddingfield	admin@petersonwhite.com	Peterson White has a unique and regionally renowned workers' compensation defense practice, with attorneys located across Tennessee. Our team offers a full range of services to self-insured employers and insurance companies, including litigation defense, training programs and consulting services. We have handled some of the most complex and high financial exposure workers' compensation cases in a variety of industries, including manufacturing, services, retail, restaurants and transportation.	https://www.petersonwhite.com/
PRIORITY TRANSPORTATION & LANGUAGE SERVICE	Carlos	Ayestas	cayestas@my-priority.com	Priority Transportation & Language Services is the premier boutique non-emergency medical transportation and language services provider. Our core service provides effortless language and transportation solutions to the workers' compensation and multi-line insurance markets. At Priority Transportation Services, customer satisfaction is our priority!	https://www.my-priority.com
Sedgwick	Julie	Kolibash	julie.kolibash@sedgwick.com	Sedgwick is a leading global provider of technology-enabled risk, benefits and integrated business solutions. We provide a broad range of resources tailored to our clients' specific needs in casualty, property, marine, benefits, brand protection and other lines. At Sedgwick, caring counts; through the dedication and expertise of nearly 30,000 colleagues across 65 countries.	https://www.sedgwick.com
Sunrise Medical Solutions	Melissa	Nazario	mnazario@sunrisemedicalsolutions.com	Sunrise Medical Solutions is a national provider of DME, Transportation, Interpretation, Home Health Care & PMB.	
Tennessee Captive Insurance	Tralisa	Gant	tralisa.j.gant@tn.gov	Tennessee is a first-choice domicile for new captive insurance company formations. Over 600 captives and cells currently call Tennessee their home. Crucial infrastructure exists locally that captives must have including attorneys, accountants, and actuaries. Tennessee's regulation of captives combines best practices of the industry with the state's business-friendly environment. Captive.TN.Gov	https://www.tn.gov/commerce/insurance/captive-insurance.html

TOA - Tennessee Orthopaedic Alliance	Judy	Bobbitt	bobbittjw@toa.com	TOA is a multiple physician orthopedic practice with 20 middle TN locations and over 60 physicians providing expertise to ensure the highest level of quality patient care. TOA's physicians include surgeons specializing in sports medicine for professional/industrial athletes, joint replacement, spine, hand, wrist and elbow, foot and ankle, shoulder, physical medicine and rehabilitation, and interventional pain management focusing on early diagnosis and treatment, engaging patients in a recovery.	https://toa.com/
Victory Orthotics and Prosthetics	Daniel	Smoker	dan.smoker@victoryop.com	The Victory O&P team is committed to providing innovative prosthetic and orthotic technology, one-on-one personal attention and nurturing guidance. Our goal is to connect with our patients, forming a relationship to understand their needs and desires, and in turn restoring movement and lifestyle. We treat the whole patient, working closely with the patient, physicians, physical and occupational therapists, nurses and other medical professionals to monitor progress.	https://www.victoryop.com/
WAM (Workforce Ancillary Management)	Faye	Glass	fayeglass@wam.services	Workforce Ancillary Management is a non-traditional Pharmacy Benefit Manager (PBM) that bridges the gap between employers, physicians, and pharmacies within the community. WAM has you and your employees covered nationwide with over 70,000 pharmacy contract agreements with all major chains, midsize chains, and independent pharmacies. WAM also has contractual agreements with Mail Order and Specialty Pharmacies to ensure all medications can be processed In-network.	https://wam.services
Wright Rehabilitation Services, INC	Andrew	Cash	andrew.cash@wrightrehab.com	The Wright Rehabilitation Service, Inc. (WRS) was founded in 1994. WRS is a full service disability management company specializing in Field/Telephonic Case Management, Vocational Rehabilitation, Medicare Set-Aside Arrangements, Life Care Planning, Utilization Review and Durable Medical Equipment sales and service.	https://www.wrightrehabservices.com/
Non Booth Sponsors					
BenchMark/Results/Drayer PT	Terri	Tubbs	ttubbs@urpt.com	At Upstream Rehabilitation we are committed to leading the way to good health – it is our business. The financial impact of lost productivity after a workplace injury often surpasses the cost of direct medical cost. Our primary goal is to help prevent injuries from happening on the job. If an injury does occur, our goal is then focused on helping the injured worker return to their productive and fulfilling work and personal life.	https://urpt.com/
Carr Allison	Bo	Kirkpatrick	bkirkpatrick@carrallison.com	Effective litigators don't just know the law. They know the courts. It's the fundamental philosophy that has guided Carr Allison since day one. Over the past 25 years, Carr Allison has strategically expanded our ability to provide quality legal services to our clients throughout the Southeast. Our offices are deliberately located in a five-state footprint which includes all of Alabama and moves along the I-10 Gulf Coast Corridor from Gulfport (MS) to Jacksonville (FL). We cover the entire state of Georgia from our Brunswick office, with support from Georgia-licensed attorneys resident in our Jacksonville and Tallahassee (FL) and Dothan (AL) offices, as well as our northernmost location in Chattanooga, Tennessee. We are now providing legal services for our clients south of the Gulf Coast Corridor from our new Orlando location. Carr Allison offers the kind of confident legal representation that only comes from firsthand experience	https://www.carrallison.com/
CCMSI	Janet	Cook	jcook@ccmsi.com	Third Party Administrator handling workers compensation and liability claims for clients throughout the country.	https://www.ccmsi.com
Gallagher Bassett Services, Inc.	Wendy	Sumrell	Wendy_sumrell@gbtpa.com	Multi-line claims administration	https://www.gallagherbassett.com

Safety National	Stephanie	Beatty	conferences@safetynational.com	At National Seating & Mobility we understand the mobility and accessibility needs of an individual when they experience a serious work-related injury. When someone sustains a work-related catastrophic injury, their life - and their family's life - changes immediately and dramatically. Our 360° Complete Mobility Solution allows us to be your one-stop resource for providing mobility and accessibility for life. Safety National® is a multi-line specialty insurance carrier that offers risk solutions for large commercial and public entity clients, providing specialized expertise, flexible program design and unique claims proficiency supported by relationship-driven customer service. The company is a Tokio Marine Group member and is A.M. Best rated A++, FSC XV.	https://www.nsm-seating.com/workerscompensation
Select Actuarial Services	Christopher	Woodruff	chris.woodruff@selectactuarial.com	HELPING YOU MEASURE YOUR ORGANIZATION'S COST OF RISK, AND, ULTIMATELY, ACHIEVE YOUR RISK MANAGEMENT AND BUSINESS OBJECTIVES.	https://www.selectactuarial.com/
The Southern Agency, Inc.	Chris	Cain	ccain@thesouthernagency.com	The Southern Agency, Inc., located in the Heart of The South, services both large and small employers for their full insurance needs. We structure policies and programs to fit the individual requirements of our clients. While we are located in the small town of Ooltewah, TN, our current service area is now over 40 states and Canada. We manage self insured accounts and are continuing to grow. We always welcome an opportunity to be of service to our current and new prospective clients!	https://thesouthernagency.com/
VRC Investigations	Lorrie	Ellis	lorrie@vrcinvestigations.com	After 25 years in business, we are proud of building VRC into the leading insurance defense investigation firm in the U.S. Since our founding in 1995 as Veracity Research Co, we have worked hard to grow our operation into a team of hundreds of directly employed licensed investigators in the field and many more dedicated staff supporting all areas of the company from offices around the country. But what matters most about us is what we do for you. People and companies rely on their insurance programs to protect them against all kinds of mishaps and disasters, but not every claim meets the threshold for your liability. And unfortunately, not everyone files claims in good faith. When unsubstantiated or fraudulent claims threaten your bottom line, who is looking out for you? You need an investigative partner you can trust to arm yourself with the facts and bring certainty to your decisions – that's where we come in. VRC is the single-source solution for your insurance program's investigative, SIU and regulatory compliance needs. Uncovering the truth is essential to protecting your organization and the people who make it great. In an industry overloaded with claims, the right partner can save you valuable time, streamline operations and minimize risk exposure. Partner with the experts. Uncover the facts. Empower yourself with the knowledge and confidence that comes from having the right insurance defense investigation team watching your back.	https://vrcinvestigations.com/