



TENNESSEE SELF-INSURERS' ASSOCIATION

One Nashville Place, Suite 2200 • 150 Fourth Avenue North • Nashville, Tennessee 37219
www.tnsselfinsurers.org

TERRY HILL
EXECUTIVE DIRECTOR
Manier & Herod

MINUTES OF BOARD OF MANAGERS' MEETING October 12, 2006

BOARD OF MANAGERS

General Motors Corporation
Susan Azar
Chairperson

Ingram Industries Inc.
Don Rickenbaugh
Treasurer

Averitt Express, Inc.
David McDowell

Cracker Barrel Old Country Store, Inc.
Rob Behnke

Det Distributing Company
Ken Draper

Dollar General Corporation
Bob Pugh

Fisher & Company
Joe Ratta

Johnson Controls, Inc.
Tina Fee

McKee Foods Corporation
Diann Morshead

Parker Hannifin Corporation
Curtis Gross

Tecumseh Products Company
Randy Krichbaum

Thompson Machinery
Michael White

Wasco, Inc
Paul Kneeder

Present:

General Motors Corporation	Susan Azar
Ingram Industries, Inc.	Don Rickenbaugh
Det Distributing Company	Ken Draper
Dollar General Corporation	Bob Pugh
Johnson Controls, Inc.	Tina Fee
McKee Foods Corporation	Diann Morshead
Tecumseh Products Company	Randy Krichbaum
Thompson Machinery	Michael White
Manier & Herod	Terry L. Hill

Absent:

Averitt Express, Inc.	David McDowell
Cracker Barrel Old Country Store	Rob Behnke
Fisher & Company, Inc.	Joe Ratta
Parker Hannifin Corporation	Curtis Gross
Wasco, Inc.	Paul Kneeder

The meeting was called to order at 10:00 a.m. CT on October 12, 2006. The following was discussed pursuant to the Agenda distributed.

DISCUSSION:

1. Motion was made and seconded to approve the minutes of the September 14, 2006 meeting as submitted by Terry Hill.
2. Don Rickenbaugh gave a treasurer's report. He reported cash on hand of \$15,222. This included payments from all but one of the companies of the Board members, and two new members, Kroger and McGriff, Seibels & Williams.
3. Mike White discussed the issue of prior tax returns. Association Partners did not file any returns on behalf

TENNESSEE SELF-INSURERS ASSOCIATION

of the organization since they were not representing the group at the end of the tax year. It was agreed that we should not worry about the previous years since the income level only bordered the cap for non-profits. Terry Hill will research the non-profit issue.

4. Since David McDowell was not present, the insurance issue was tabled for the next meeting.
5. Terry Hill discussed the membership situation. He is to send an application to each of the companies listed on the self-insured association list that he obtained from the Department of Labor. In addition, he has targeted a couple of other high deductible companies that may be interested. Terry will follow up with the Associated Builders & Contractors and several other pools of employers to assess their interest in becoming members. In addition, Terry will write a personal letter to Ron Johnston with Johnston & Associates, and will solicit help from the Tennessee Municipal League for a list of their members. Terry will also have a short advertisement for TNSIA at the next Mid-South Workers' Compensation Association meeting.
6. Randy Krischbaum gave a report of the Technology Committee. He indicated that the web page is already listed as a "construction site" and should be up and running within the next 20-30 days. In view of that, Terry is going to include the web page address on the membership letter being sent.
7. Bob Pugh was appointed Chair of the TNSIA Conference Committee, with Don Rickenbaugh assisting him. Bob is going to head up a one-half day seminar in conjunction with the RIMS Conference. The date and location has not yet been determined but the committee is going to begin lining up potential speakers.
8. A brief discussion was held regarding by-laws. A detailed discussion will be held at the November meeting where the discussion will be face-to-face. The question came up as to whether or not by-laws were legally required if the organization is not formally incorporated. A constitution or by-laws can be used to define the purpose of the organization as well as the structure of the group.
9. Susan Azar reported that she has submitted an Application for Membership of TNSIA with the National Council of Self Insurers. The standard fee is \$6.00 per member, but the NCSI waived any fee until January when there should be a firm estimate of the TNSIA membership count.
10. Terry Hill reported on the legislative situation. He is going to draft some legislation along with an explanation of it and circulate it to the Board members for discussion at the November meeting. Any legislation that is approved by the Board will be forwarded to the Tennessee Chamber of Commerce so that we can work in conjunction with them and their lobbyist.

TENNESSEE SELF-INSURERS ASSOCIATION

The next meeting is scheduled for November 9th at 10:00 a.m. in the Manier & Herod Conference Room in Nashville. Photos of Board members present will be taken for inclusion on the web page. Lunch will not be served during the meeting but members are invited to gather at Merchant's Restaurant following the meeting for a late lunch.

The meeting adjourned at approximately 11:10 a.m.

Respectfully submitted,

Susan R. Azar, Chairperson
Terry Hill, Executive Director