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One Nashville Place, Suite 2200 • 150 Fourth Avenue North • Nashville, Tennessee 37219  
www.tnselfinsurers.org

**TERRY HILL**  
**EXECUTIVE DIRECTOR**  
Manier & Herod

**BOARD OF MANAGERS**

**General Motors Corporation**  
Susan Azar  
Chairperson

**Ingram Industries Inc.**  
Don Rickenbaugh  
Treasurer

**Ajax Turner Company**  
Todd Williams

**Averitt Express, Inc.**  
David McDowell

**City of Knoxville**  
Gary Eastes

**Cracker Barrel Old Country Store, Inc.**  
Rob Behnke

**Fisher & Company**  
Joe Ratta

**Johnson Controls, Inc.**  
Tina Fee

**McKee Foods Corporation**  
Diann Morshead

**Parker Hannifin Corporation**  
Curtis Gross

**Thompson Machinery**  
Michael White

**Wasco, Inc**  
Paul Kneedler

**MINUTES OF BOARD OF MANAGERS' MEETING**  
**October 11, 2007**

**Present:**

General Motors Corporation	Susan Azar
Manier & Herod	Terry L. Hill
Ajax Turner	Todd Williams
Averitt Express, Inc.	David McDowell
City of Knoxville	Gary Eastes
Cracker Barrel Old Country Store	Rob Behnke
Ingram Industries, Inc.	Don Rickenbaugh
Johnson Controls, Inc.	Tina Fee
McKee Foods Corporation	Diann Morshead
Thompson Machinery	Michael White
Wasco, Inc.	Paul Kneedler

**Absent:**

Fisher & Company, Inc.	Joe Ratta
Parker Hannifin Corporation	Curtis Gross

**Also Present:**

Tennessee Chamber	Bradley Jackson
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The Board of Managers of the Tennessee Self-Insurers' Association met via teleconference on October 11, 2007. The meeting was called to order by Susan Azar at 10:05 a.m. CT.

**DISCUSSION:**

1. **Minutes** of the August 9, 2007 meeting were approved.
2. **Treasurer's Report** was presented by Don Rickenbaugh and approved. Don reported that we are doing very well, with cash on hand of \$39,233.89. All bills for the

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Conference have been paid. Many members have already paid their dues for next year, but he expects approximately \$10,000 in additional revenue from that source.

3. **Membership** - Don reported that all members have been billed for their 2008 dues. Don made a motion which was seconded and approved, to hire someone to do the tax return for this year. Terry Hill will contact Maggart & Associates to get a quote from them. Don encouraged us to increase the number of self-insured members in the organization.
4. **Amicus Curiae** – Terry Hill appeared in the Supreme Court and reported on the Brief and oral argument that were made regarding the issue of home-based employees. Terry suggested that the Brief be put on the website and that he circulate a report to all of our members, but that the report not be put on the website. We expect to get a response from the Supreme Court in approximately 8 weeks.
5. **Technology** - Don will give new list of all emails to Tom Dana to replace old ones. Susan noted that associate members are using email to solicit business. We need to stop the members from soliciting via email. In the future, Susan will screen and approve emails to be sent to the Member list. Terry has gotten numerous calls wanting our member mailing list, but has not given that out.
6. **Conference** –
  - a. A discussion was held recapping the September Conference. It was felt as though this was a good location and Susan was instructed to sign a contract for next year's meeting which will be held on September 11, 2008.
  - b. A discussion was held regarding next year's speakers. Terry is to contact Commissioner Leslie Newman and see if she can be available to discuss the self-insured issues. Terry is also to contact Pete Halverstadt to discuss the penalty provisions of the Workers' Compensation Act.
  - c. Tina offered to help with vendors next year. Susan is going to send an email to last year's vendors with the 2008 date and location. Gary Eastes volunteered to help with the Conference Committee for 2008.
7. **Legislative** – Terry Hill and Bradley Jackson reported on the legislative situation. Terry is to meet with the Chamber's Committee to coordinate our efforts with them for next year. In addition, Terry has spoken with members of the Advisory Committee and written them to try and put forth our ideas and get their comments early in the game so that we can have everything in place by January.
8. **Old Business** – None
9. **New Business** -
  - a. Public hearing on New Rules for SI and TPA - Several members attended this meeting. The Tennessee Chamber sent a letter. It appeared the comments were very well received. Susan & Don discussed comments and suggestions received

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from the website regarding the new rules. Don intends to call next week and ask to see them again to show our continued interest.

- b. Copyright of TNSIA Logo – Terry will check with an attorney friend on cost, etc.
  - c. TN Medical Fee Schedule – Brad and Susan led discussion on the Medical Fee Schedule. Susan felt the medical fee schedule was more administratively burdensome than other state's versions. Brad explained that during its creating there was knowledge that it wasn't perfect, but we may not want to open up can of worms trying to change anything.
  - d. Advisory Council Meeting 10/4 – Terry indicated this was not a big meeting. There was no legislation to talk about, and he did not attend.
  - e. Alternative Collateral Study – Rob Behnke explained that Marsh had offered to do a study on the issue in Tennessee. Brad discussed bringing legislation to create a guaranty fund to replace the need for bonds. Susan expressed concern that we need to be careful or we may end up with both a bond and the expenses of a guarantee fund. Rob will talk with the North Carolina group.
10. **Other** – None
11. **Open Discussion**

There being no further business, the meeting was adjourned at 11:25 a.m.

The next Board of Managers meeting will be held on **Friday, November 9<sup>th</sup>** at 10:00 a.m., at the offices of Manier & Herod in Nashville.

Respectfully submitted,

Susan R. Azar, Chairperson  
Terry Hill, Executive Director